

Contiki ECM

The premier sourcing and procurement solution

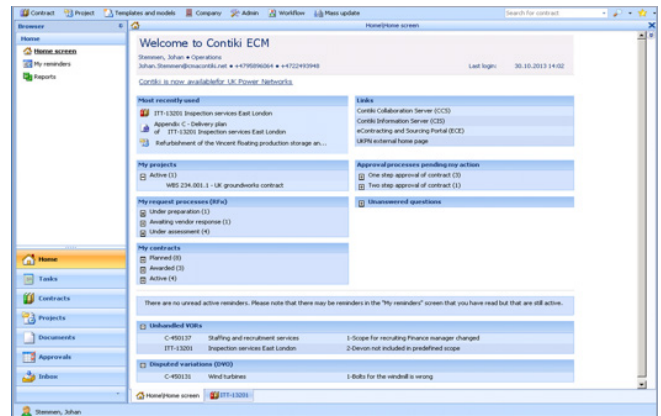
Anyone who has ever dealt with sourcing and procurement knows the unique challenges. You need to ensure a smooth and fair bid process; strictly adhere to business standards and regulations; negotiate with various vendors to secure the best deal; maintain every note, email, and bid document to ensure compliance; manage suppliers and develop Key Performance Indicators. It's challenging work.

With Contiki ECM, procurement starts and ends within a single platform, secured by granular permission settings and two-factor authentication. Soliciting bids is done from right within the system and template-based score cards allow for consistent assessments, the delegation of score card sections to employees with relevant expertise, and the structuring and storing of supplier performance information. Once the bids are collected, Contiki ECM's Reverse Auction allows users to have qualified bidders compete on price, resulting in costs savings of 10-20% and reducing administrative costs by as much as 85%.

Once the vendor is selected, Contiki ECM's document generation engine uses an intuitive, template-based interview to gather all necessary information to populate the required contracts. This provides fast and easy contract creation while ensuring that all agreements conform to your internal and regulatory standards. Then, a secure web portal allows you to collaborate with external stakeholders from within the platform, providing counterparties the ability to edit documents, share comments, and submit approvals, all while maintaining strict controls and a robust audit trail.

What's more, Contiki ECM stores and models all the documents and relevant metadata collected during the procurement process. This means you can instantly run comprehensive graphical reports to provide even greater insight into your company. Additionally, configurable alerts can be set-up to monitor specific reports. Simply define a set of conditions and when those conditions are met an alert is automatically sent to the relevant users.

Of course, Contiki ECM also has significant integration capabilities, including SAP and external CRMs, allowing you to maintain a golden source of third-party information in your preferred CRM. This data can then be automatically synchronized with Contiki ECM to ensure that your decisions are based on up to date customer information. Should personnel or roles change at any point during or after the procurement process, Contiki ECM's Mass Update allows for the mass transfer of access rights and responsibilities on hundreds of contracts at once.



Exari's Contiki ECM is a platform purpose-built to support and improve the entire sourcing and procurement process, from negotiation to analysis to decision, allowing you to achieve better results with greater control.

Highlights

- Global visibility into your enterprise's contracts and deal-related communications and decisions.
- Strong contract collaboration process to involve all key stakeholders.
- Strong project management tools and support for maintaining contract and variation overview.
- Analyze and categorize new and existing contracts by utilization.
- Secure documents, files, and communications with supported version controls.
- Intuitive, action-oriented dashboard to help users prioritize key contracts.
- Store all contracts centrally with a full overview of obligations.
- Store emails, drafts, and all other historic documents for easy accessibility.
- More efficient and controlled document collaboration with both internal and external parties.
- Templates are maintained by authorized personnel only to maintain strict control.

Key Features

Consultant Portal: Seamless and secure collaboration with professional partners outside your company, ensuring that all collaboration is done inside Contiki ECM with full version control and visibility into all documents.

Contiki Reporting: Powerful and flexible reporting and data analysis tools allow you to transform data into consequential business information and visualize that information with robust graphical presentations.

eContracting: Online collaboration accessible by your counterparts during the entire contract lifecycle, allowing you to preserve interaction history with discussion threads, version control, and audit trails.

Mass Update: Streamline organizational changes by instantly updating several users' rights, departments, products, and service groups at once.

Spend Control: Gain a holistic view of spend, both inside and outside your contracts, allowing you to gain insight into your current and future commitments and analyze their distribution across categories of products, services, departments, projects, suppliers, and more.

Supplier Management: Get better control over your suppliers by performing template-based scoring for pre-qualifications, bid evaluations, contractor performances, HSE, and ethics assessments; collect information to establish overall supplier Key Performance Indicators (KPI) measurements; delegate parts of the score card to employees with relevant knowledge to ensure quality information.

Strategic Reverse Auction: Allow qualified bidders to compete on price and other consistent criteria, leading to real world savings of 10-20%.

Strategic Sourcing: Run the entire eRFx/Sourcing and Contract process in one seamless system, reducing risk and improving the tracking of all activities.

Key Integrations

Achilles Pre-Qualification: Run pre-qualification processes and use scorecard functionality to perform your own structured pre-qualification of potential suppliers within Contiki ECM, or use external pre-qualification services offered by Achilles Systems, if necessary.

Active Directory Synchronization: Streamline organizational changes by moving the creation and maintenance of employee record out of Contiki ECM; this frees up valuable time for administrators, lowers the risk of human mistakes, and increases data quality.

Archive Link: Reduce the work of archiving documents to a minimum by automatically sending chosen documents and meta-data to your archive system and automatically tagging them with key contract information, including: supplier information, contract description, contract number, inbound, outbound, etc.

Certified SAP ERP: This SAP-approved integration streamlines the work process for SAP and Contiki ECM users by automatically synchronizing both companies and contracts. This reduces the complexity of maintaining data and the risk of duplicates by eliminating the need to enter/update information in two systems.

Supplier/Customer Synchronization with ERP: Synchronize data between ERP/CRM systems and Contiki ECM to ensure a single source of information and keep all enterprise contract partner information updated.

ABOUT EXARI

Exari delivers the most complete Enterprise Contract Lifecycle Management platform, used every day by market-leading companies to understand all aspects of their contract ecosystem worldwide. With Exari, customers can reduce contract risk and improve operating efficiency with 100% Contract Certainty™.