

Exari Contracts™

Enterprise Contract Management Platform

Exari Contracts is the only Contract Lifecycle Management (CLM) platform built to address the full spectrum of contracting challenges facing today's modern enterprise. Designed by a team of lawyers, engineers and business professionals, and powered by the world's first robust Universal Contract Model™ (UCM™), Exari is committed to delivering on its mission of 100% Contract Certainty™.

Exari Contracts transforms the way your organization manages, creates, negotiates, approves, executes, tracks and analyzes the entire contract lifecycle. Fast, intuitive access to all your contract data for everyone who needs it through one centralized global repository for securely storing and managing your entire contract portfolio. Exari Contracts is a fully-featured enterprise solution for improving contract visibility, risk management, and operational efficiency. This platform includes a global repository, robust contract data model, "Wizard" based document generation, rule-based and ad hoc approvals and workflow, and a combination of standard, custom and ad-hoc reporting and analytics. Additionally, Exari leverages your other systems via API and pre-built contract content for seamless integration.

Streamline Contract Drafting and Negotiation

- State of the art "Wizard" to guide users through a dynamic interview process for content creation
- Keep an accurate audit trail of versions throughout your negotiation process by leveraging Exari's platform without having to leave Word
- Comprehensive Clause Library for instant access to fallback clauses
- Intuitive contract comparison tool provides visibility into changes made during negotiations and supports re-use of negotiated clauses

Instant Request Manager

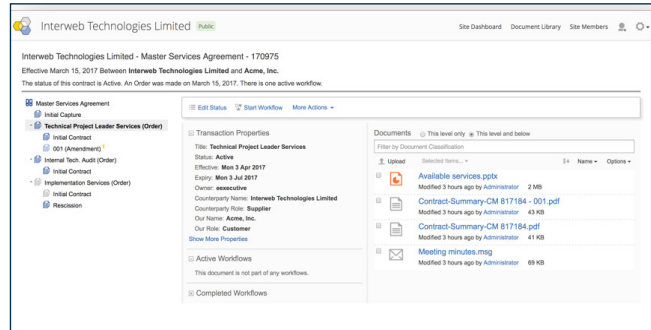
- Automate and manage enterprise contract requests to speed up the process, getting the right agreements to the right people, at the right time
- Empower all business professionals to create and request compliant self-service contracts globally through a web-based interview
- Legal can pre-approve language to speed up the process and eliminate multiple back and forth

Powerful Universal Contract Model (UCM)

- World's first robust model for translating legal terms into actionable data
- Instantly capture data from legacy contracts or 3rd party agreements for 100% visibility into your entire contract portfolio
- Transactions, Orders, or Amendments that may affect the Master Agreement are automatically "rolled-up" for real time view and reporting so you never miss a hidden risk
- Track and report on performance and payment obligations for each party
- Gain visibility into all risks by tracking high and low level information with advanced risk scoring

Global Document and Content Repository

- One secure, and centralized global repository to store, track and manage all contracts, documents and content across all departments
- Set roles and permissions to ensure consistency
- Personalized and intuitive dashboard for immediate visibility and adoptable UI
- Internal and external collaborative environment for managing contracting processes
- Advanced full text search
- Reminders, tasks and alerts so you never miss a key milestone or renewal

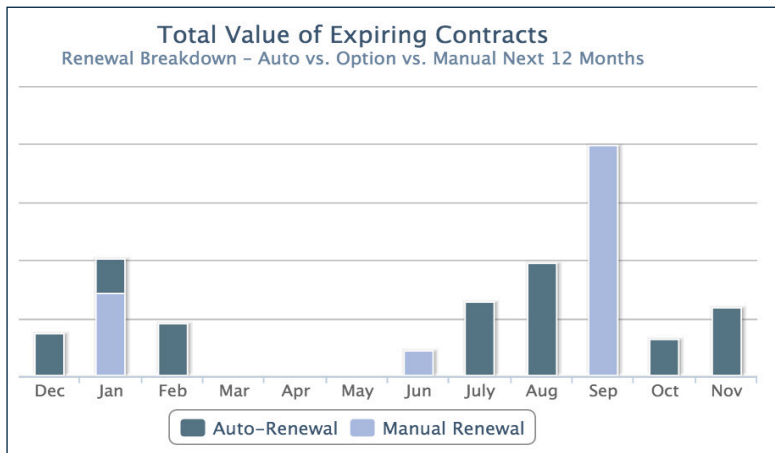


Flexible Approvals and Workflows

- Ad hoc, rule-based and customized workflows to support approvals, milestone alerts and renewals
- Set automatic workflow approvals based on risk thresholds
- Ability to configure on the fly workflows to quickly adapt to change occurrences
- Track workflow metrics to monitor KPI's

Efficient Reporting and Analytics

- Out-of-the-box, ad-hoc and customized reports to meet any business requirement
- Overarching view into underlying terms to make on the fly strategic decisions and avoid a potential crisis
- Expose contractual risk and analyze trends for all contracts with Exari's advanced risk scoring algorithm
- Immediate visibility into payment and performance obligations
- Ensure regulatory compliance and quickly prepare for future requirements



ABOUT EXARI

Exari delivers the most complete Enterprise Contract Lifecycle Management platform, used every day by market-leading companies to understand all aspects of their contract ecosystem worldwide. With Exari, customers can reduce contract risk and improve operating efficiency with 100% Contract Certainty™.

