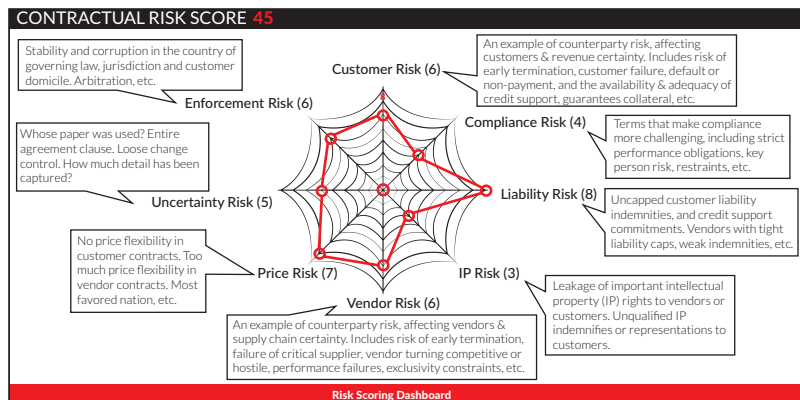


Exari Risk Scoring

Advanced algorithm for increasing contractual compliance

Do you know exactly how much your contract portfolio contributes to your enterprise risk? Contracts can either protect you from risk or infect you with it. The only way to understand and react to your enterprise risk is to have a deep insight into your entire document portfolio.

Our founding lawyers have spent 20 years analyzing, dissecting, de-constructing and reconstructing contracts. We understand the elements that make up a contract and which ones are capable of exposing a company's balance sheet. These elements are what makes up Exari's Universal Contract Model (UCM)™.



Exari's UCM™ is the most advanced data model on the market. By using Exari's UCM™, companies can easily analyze their entire contract portfolio. With over twenty key data points to measure your contracts inherent risk, you will easily understand the exposures and the risks they face.

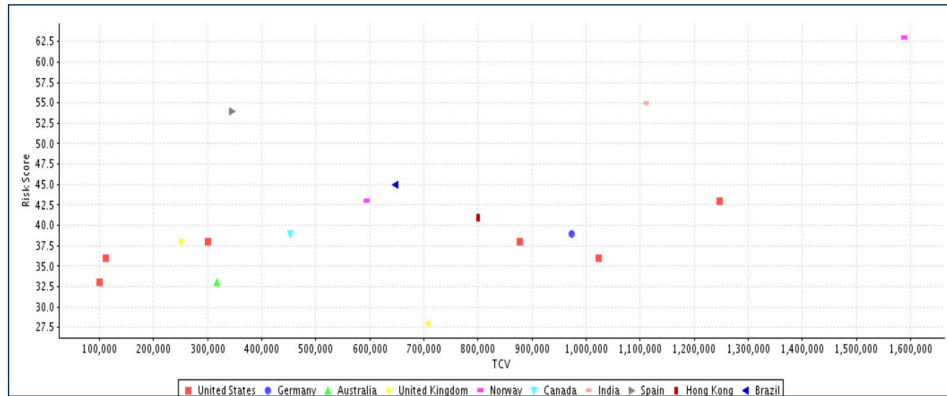
Exari's risk scoring algorithm breaks down any contract into 8 different segments, analyzing more than 20 specific data points to determine the overall risk. They system then adds up all the factors and assigns an overall risk rating between 0-100. The bigger the score, the higher the risk.

Web Design Services		
Sell-Side	Our Paper Negotiated	36% Risk Score (100% is Very High Risk)
Agreement effective as of April 29, 2015 regarding Initial Contract effective April 29, 2015		
Parties		
Their Details		
Legal Name Applewood Computers, Inc.,	Country of Origin United States	Role Customer
Not Specified		
Business Address 97 State Street Palo Alto, CA 94301	Notices Address 97 State Street Palo Alto, CA 94301	
Our Details		
Legal Name Acme Labs, Inc.,	Country of Origin United States	Role Supplier
Industry Services (Professional, Scientific, and Technical) NAICS-54		
Business Address 745 Boylston Street Boston, MA 02116	Notices Address 745 Boylston Street Boston, MA 02116	
Term & Termination		
Effective April 29, 2015	Expires April 29, 2020	
Initial Term of 60 Months		



Exari’s Enterprise Contract Management Platform is a valuable risk management tool to help you filter, organize, measure and manage risks. The combination of risk awareness and efficient technology provides a platform for contracts and their risks to be managed successfully, so you can better prepare for a crisis situation and quickly come up with an action plan.

Contract Risk vs. Value Correlation Report



Exari Benefits include:

- Built-in reports to expose major legal and operational risk across portfolio
- Triage and mitigation of highest business risks
- Enhances risk management to help companies comply with regulations through advanced search, sort and reporting of data

ABOUT EXARI

Exari delivers the most complete Enterprise Contract Lifecycle Management platform, used every day by market-leading companies to understand all aspects of their contract ecosystem worldwide. With Exari, customers can reduce contract risk and improve operating efficiency with 100% Contract Certainty™.

