

Exari SalesAccelerator™

Non-disclosure/confidentiality agreements completely integrate with your Salesforce.com records

With the Exari SalesAccelerator™ you can conduct your business negotiations with a counter party without having to wait for the legal department. Using the intuitive web-based interview, you can create a compliant non-disclosure or confidentiality agreement quickly. Microsoft Word output is ready to print or email your agreement, so you can focus on continuing your business discussions. Exari uses your existing data from your own Salesforce.com records so no integration is needed.

Easy to Use

Simply click the “launch NDA” tab right from your Salesforce.com account screen and the web-interview wizard will appear. Data captured from within the account record as well as your own company information pre-populates the form, also allowing you to make any necessary changes. When the interview is complete, your NDA will automatically generate and attach to your agreement record. You can easily view a summary of key information from within your account record.

Manage your Agreements

Exari leverages the functionalities of the Salesforce.com platform to provide visibility into your portfolio of agreements. You can run reports against all of your agreements and the underlying data while understanding the terms of each agreement. See exactly how many non-disclosure agreements you have in place, with whom and when they expire. A record of your agreements will be tied to the appropriate account and each time one is modified, a new version will be saved and attached so you always have a complete version history.

Key Features

- Dynamic web-wizard interview
- Document preview and simple editing
- Launches from within your Salesforce.com record
- Context-sensitive help text and guidance notes
- Ability to handle nested logic
- Underlying document data is XML for unparalleled visibility
- Decision tree control

ABOUT EXARI

Exari delivers the most complete Enterprise Contract Lifecycle Management platform, used every day by market-leading companies to understand all aspects of their contract ecosystem worldwide. With Exari, customers can reduce contract risk and improve operating efficiency with 100% Contract Certainty™.

